

Why Choose Us ?

Business philosophy

In this very competitive world, companies have to employ differing tactics in an effort to bring their proposition to the front. In our industry this is evident from those taking the 'cheap' route of offering inferior product and lacklustre service, whereas here at Style we prefer to gain, and retain, our business by continuing to support true value for money. Our philosophy has always been to offer quality; consequently, we will not be the cheapest, but please be assured that we will always endeavour to provide you with both the service and finished installation you expect.

Specialists

Foremost, and perhaps most important, is that we are specialists and one of the market leaders in moveable wall partitions. This is due to the quality and knowledge of our people, the products that we offer from some of the best and most innovative manufacturers in the world (Dorma, Skyfold & SWG – Scandinavian Wall Group) all with UK exclusivity, and the systems and procedures that we have adopted. We are full members of the AIS (Association of Interior Specialists) and are proud to have won the Silver or Gold awards in the 'moveable partitions' sector for eight of the past nine years, with an unprecedented run of four consecutive Golds from 2008-2011. This is the industry standard that all companies strive for, as awards are allocated by independent judges who make an 'on-site' visit to a recent installation.

Specification

At the outset of any project is the requirement for advice, where we are frequently asked to get involved with the design process to share our experience in order to recommend the best solutions. Every project is different but, with our knowledge of installations from corporate board rooms, hotels, schools and every other possible environment where a moveable partition is required, we can usually come up with a design that meets both the specification and the budget.

Certification

As providers of RIBA-approved CPD seminars, we're respected for our knowledge and reputation in the moveable walls sector, so it should be no surprise that all of our products are fully supported by appropriate acoustic certification. This is extremely important and an issue that we would be happy to discuss in more detail as it is a vital requirement when specifying an acoustic moveable partition.

Transparent pricing

No-one likes to find hidden extras in their pricing, or variations that catch you out after you've agreed to proceed, so we've made our pricing clear and detailed. There may be subsequent changes to specification or site requirements that warrant additional cost, but the base price on our quotation will remain firm. We are not a business that sells cheap with the tactic of claiming extras at every opportunity.

Project management

Once your order is placed, you will want the confidence that it is being handled by professionals. In this respect, you can be assured that whether it's a small folding partition for the village hall, a high specification moveable wall, or a Skyfold partition for a corporate board room, we will assign the same level of commitment. We will provide detailed drawings, one-point office contact and on-site management as required, ensuring that each step of the process through design approval, manufacture, delivery and installation runs as seamlessly as possible and in accordance with your site requirements.

Accreditations

We're accredited to UKAS standards for ISO 9001:2008 'Quality', ISO 14001:2004 'Environmental' and BS OHSAS:18001 'Occupational Health & Safety' as part of a group-integrated management system. In addition we are also continuing to maintain our CHAS (The Contractor's Health & Safety Assessment Scheme) accreditation.

No quibble approach, and after sales

We uphold traditional values, and one of these is to serve our customers with integrity and hard work. For us, a customer is for life. We are not a company that installs and disappears. If there is a problem, we're first to step in and resolve it. An approach that is appreciated by both client, architect and contractor. We will remain with the installation longterm, offering support and maintenance options.

And finally

Style operates throughout the UK from five strategically placed offices, where each office is run as an independent, director-owned business. Our businesses have steadily built up a high-quality team, high-quality product portfolio, high-quality systems and, most importantly, a high-quality client base.

We appreciate you taking the time to read the above, and hope that it explains why we are different, and why we would like you to choose us. However, if you require even more convincing, then please visit our website and look through the product information and associated case studies, or just give us a call to discuss.